| Evolution of Midpoint salaries per Reference Zone |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Reference year | PB4 | PB5 | PB6 | PB7 |
| 2003 | $\$ 52,500$ | $\$ 59,300$ | $\$ 63,500$ | $\$ 71,600$ |
| 2004 | $\$ 53,030$ | $\$ 60,190$ | $\$ 64,450$ | $\$ 73,390$ |
| 2005 | $\$ 53,030$ | $\$ 60,190$ | $\$ 64,450$ | $\$ 73,390$ |
| 2006 | $\$ 53,030$ | $\$ 61,400$ | $\$ 64,450$ | $\$ 75,200$ |
| 2007 | $\$ 53,800$ | $\$ 61,500$ | $\$ 66,000$ | $\$ 77,000$ |
| 2010 | $\$ 55,800$ | $\$ 62,100$ | $\$ 67,200$ | $\$ 79,400$ |
| 2011 | $\$ 57,000$ | $\$ 62,600$ | $\$ 67,700$ | $\$ 80,000$ |
| 2012 | $\$ 57,000$ | $\$ 62,950$ | $\$ 68,000$ | $\$ 80,400$ |
| 2013 | $\$ 58,100$ | $\$ 63,600$ | $\$ 68,700$ | $\$ 81,200$ |
| 2014 | $\$ 58,700$ | $\$ 64,200$ | $\$ 69,400$ | $\$ 82,000$ |
| 2015 | $\$ 59,300$ | $\$ 64,800$ | $\$ 70,100$ | $\$ 82,800$ |
| 2016 | $\$ 59,900$ | $\$ 65,400$ | $\$ 70,800$ | $\$ 83,600$ |
| 2017 | $\$ 59,900$ | $\$ 67,800$ | $\$ 76,600$ | $\$ 86,600$ |
| 2018 | $\$ 59,900$ | $\$ 68,900$ | $\$ 80,600$ | $\$ 94,600$ |
| 2019 | $\$ 60,800$ | $\$ 71,500$ | $\$ 83,500$ | $\$ 98,500$ |


|  | Average annual <br> dollar increase <br> over 20 years | Average annual <br> percentage <br> increase over 20 <br> years | Total dollar increase <br> 2010-2019 period <br> Cumulative percentage <br> increase 2010-2019 <br> period |  |
| :--- | :--- | :--- | :--- | :--- |
| PB4 | $\$ 593$ | $1.06 \%$ | $\$ 5,000$ | $8,96 \%$ |
| PB5 | $\$ 871$ | 1.35 | $\$ 9,400$ | $15,14 \%$ |
| PB6 | $\$ 1,429$ | 2.00 | $\$ 16,300$ | $24,26 \%$ |
| PB7 | $\$ 1,921$ | 2.33 | $\$ 19,100$ | $24,06 \%$ |

